



<https://abellpest.com/job/pest-control-sales-associate/>

Pest Control Sales Associate

Description

Selling pest control services to residential and commercial customers in NJ, PA and DE.

Responsibilities

Equipped with a company vehicle and excellent industry training, our Sales Reps are out in the communities that A Bell serves meeting with new and existing customers. Sales appointments are typically pre-arranged by our customer service staff members with customers who have already expressed a need, giving a head start on the selling process. Your appointments would typically begin with an inspection of the home to diagnose the issue *which may include accessing attics and crawlspaces* and be followed by a presentation of a recommended Service Plan to the customer.

Qualifications

- High school diploma or equivalent
- Must have industry or similar sales experience
- Must be highly motivated, have a strong work ethic and enjoy the selling process
- Must be able to build rapport easily and establish trust, leading to lasting customer relationships
- Must have strong communications skills – impersonal, written, presenting
- Must be able to effectively present information to customers one-on-one and in small groups
- Must have a good aptitude for basic math– necessary for doing calculations related to the sales process
- Given our business and the nature of this role, you should be comfortable working outside and in confined spaces like crawl spaces and attics
- Must be comfortable working directly with existing and potential customers via phone, email and/or in person
- Must be self-motivated and diligent in your work
- Must have a positive attitude about cold calling potential customers
- Must value honesty, dependability and unconditional ethics
- Can sell in New Jersey, Pennsylvania & Delaware
- Must be available to work Saturday's on rotation
- Valid Driver's License with a clean driving record (Required)
- Must pass drug testing

Job Benefits

- Excellent Salary, Commissions, and Bonuses * Highest paid in the industry
- Full Health Benefits including Dental, and Prescription Plan
- Paid Vacation, Paid Holidays, Paid Sick Time
- 401k with Profit Sharing and Company Match
- Paid Training
- Life Insurance
- Company Vehicle with gas fleet card

Hiring organization

A Bell Pest Services

Employment Type

Full-time

Job Location

100 Dobbs Lane, 08034, Cherry Hill, New Jersey, USA

Base Salary

\$ 80,000 - \$ 100,000

Date posted

February 4, 2022

- iPhone & iPad